



Big Projects. Lean Team. You Don't Need Another Hire.

Fractional Project Management for Startups, SMEs,
and Growing Tech Companies. Senior Leadership, Zero Overhead.

13+ Years | delivering complex IT & fintech programs

PMP® Certified | structured, standards-based delivery

60+ Stakeholders | coordinated on a national fintech platform launch

Book a Free 30-Minute Discovery Call | info@fasilpm.com | +971 589 081 027

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THE PROBLEM YOU'RE FACING



- **Stalled Deliveries**

Your ERP migration is 3 months behind. Your product launch keeps slipping. Your team is busy, but nothing is crossing the finish line.

- **No Bandwidth for PM Hires**

You need someone senior enough to own delivery, but hiring a full-time PM at AED 25,000-35,000/month doesn't make sense for a 4-6 month project.

- **Internal Teams Are Stretched**

Your engineering leads are doubling as project managers, and it's hurting both their technical output and project visibility.

- **Stakeholder Chaos**

Multiple teams, vendors, and executives pulling in different directions with no single point of accountability.

THE SOLUTION

A PMP-certified delivery lead who embeds into your team 2-3 days per week, takes ownership of your most critical projects, and drives them to completion. No recruitment delays. No long-term contracts. No overhead.

Think of it as renting a senior delivery executive - one who has launched a national mobile money platform, managed 60+ stakeholder programs, and delivered across fintech, telecom, and government.



WHAT YOU GET



■ Project Ownership & Delivery

Full accountability for project outcomes - timelines, budgets, deliverables, and stakeholder reporting. Not just coordination, but ownership.

■ Governance & Reporting

Weekly status dashboards, risk registers, and executive-ready reports so leadership always has full visibility.

■ Team Alignment & Unblocking

Standups, dependency management, cross-team conflict resolution - keeping your engineers focused on building, not project admin.

■ Process & Tool Setup

If you're running projects on spreadsheets and WhatsApp, I'll introduce the right tools (Jira, Asana, Monday.com) and lightweight processes that fit your culture.

■ Vendor & Stakeholder Management

Single point of contact for coordinating external vendors, partners, and internal departments.

■ Risk & Issue Management

Proactive identification of risks before they become fires. Structured escalation paths so problems get solved, not ignored.

HOW IT WORKS

01

Discovery Call

Free 30-min call to understand your situation, project scope, and pain points.

02

Proposal & Fit

Tailored scope of work within 48 hours. No generic templates.

03

Embed & Deliver

I start within one week. Structured plans and visible progress from Day 1.



PROOF OF DELIVERY



FLAGSHIP PROJECT

National M-PESA Mobile Money Platform Launch

Ethiopia | 18-Month Program | Fintech / Telecom / Government

60+

Stakeholders
Coordinated

100K+

Users at
Go-Live

18 Mo

End-to-End
Delivery

3 Sectors

Fintech, Telecom,
Government

Additional Experience Highlights:

- Delivered IT transformation programs across financial services, telecom, and public sector.
- Managed cross-functional teams of 15-30 people across multiple workstreams.
- Established PMO governance frameworks and reporting structures from scratch.
- Experienced in Agile, Waterfall, and hybrid delivery methodologies.

ENGAGEMENT OPTIONS

MOST POPULAR

ADVISORY

Strategic Oversight

1 day / week

- ✓ Weekly steering meetings
- ✓ Risk monitoring & escalation
- ✓ Governance framework setup
- ✓ Executive status reporting

EMBEDDED

Hands-On Delivery

2-3 days / week

- ✓ Full project ownership
- ✓ Daily standups & unblocking
- ✓ Vendor coordination
- ✓ Team process optimization

INTENSIVE

Rescue / Launch Mode

4-5 days / week

- ✓ Full-time sprint leadership
- ✓ Crisis/rescue management
- ✓ Launch countdown execution
- ✓ Rapid team mobilization

All engagements are month-to-month. Custom scoping available. Pricing discussed during discovery call.



WHY WORK WITH ME



I've Done This at National Scale

I didn't just manage tasks - I led the launch of Ethiopia's M-PESA mobile money platform, coordinating banks, telecoms, regulators, and technology vendors across an 18-month program. That's the level of complexity I bring to your projects.

I Own Outcomes, Not Just Process

I don't hand you a Gantt chart and hope for the best. I embed into your team, run the standups, manage the vendors, escalate the risks, and stay until it ships.

Zero Ramp-Up Time

With 13+ years across fintech, enterprise software, and government programs, I've seen most of the problems you're facing. I start contributing from Day 1.

UAE-Licensed & Ready Now

Fully licensed FZE in the UAE. No visa sponsorship needed. No procurement delays. I can start within one week of signing.

You're Not Locked In

Engagements are month-to-month. Scale up during crunch time, scale down when you're stable. No long-term commitments required.



Let's Talk About Your Project

Book a free 30-minute discovery call. No pitch, no pressure - just an honest conversation about whether I can help.

BOOK YOUR DISCOVERY CALL

cal.com/fasilpm/30min

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